



Joe Darin, M.A., Ed.D.
Certified StrengthsFinder Coach
joe@joedarincoaching.com
530-220-0915

Proposal for Sacramento City College for Continuing StrengthsFinder Training

StrengthsFinder Follow-up training for SLT

- Duration: One-hour team follow-up
- Goals:
 - o Provide a refresher on Strengths and strengths-based education

StrengthsFinder 34 themes training for SLT

- Duration: One-hour team training
- Goals:
 - o Provide an understanding of the 34 Themes
 - o Explore the team's Top 10 Themes

StrengthsFinder training for President's Executive Council

- Duration: Four-hour team training and 1 one-hour follow up within 4-6 months
- Goals:
 - o Increase awareness of each other's strengths and the strengths' balconies and basements
 - o Explore Team Grid – insights
 - o Strategize how to work better together on current workload

- Cost: \$1,270

Joe Darin to provide President's Executive Council staff with assess codes (6 additional codes for staff that are not on SLT are included in this quote)



Why StrengthsFinder?

- People perform better in their jobs/lives when they understand and are able to better use their strengths. Companies see more engagement when strengths are being used, and people get more out of what they do if they are able to use their strengths to accomplish it.
- People who learn to use their strengths every day have 7.8% greater productivity.
- Teams who focus on strengths every day have 12.5% greater productivity.
- When leaders focus on individuals' strengths, their employees are 8x more likely to be engaged.
- Focusing on strengths helps shift people's efforts from problems to possibilities.

Bio – Joe Darin, Ed.D.

Joe has previously worked at the California Community Colleges Chancellor's Office in the Academic Affairs and Economic and Workforce Development divisions, as well as the California Department of Education. He also worked with community colleges at his last position as the Vice President of the Community College division of the Collaborative Brain Trust, a higher education consulting firm.

He received his Doctorate in Education in Educational Leadership from the Capital Area North Doctorate in Educational Leadership (CANDEL), a joint program of University of California at Davis and California State University at Sonoma. His dissertation focused on one of the recommendations of the Student Success Task Force report and its implications on governance. Joe has taught at a private university, where he was also an academic advisor. He is a certified StrengthsFinder coach with a passion for and a certificate in Strengths-based Education.